



FAER ISLES

Investor Presentation
September 2023

DISTILLERY

Disclaimer and Explanatory Note

Faer Isles Distillery P/F (Ltd)
Fjarðarvegur 3
FO-350 Vestmanna
Faroe Islands
VAT No: FO00644986
Company Reg. No: 7321

This presentation contains sections from the business plan of Faer Isles Distillery P/F and is intended as an overview of the company's key figures, status, and plans. The purpose of this presentation is to provide information for stakeholders and to assist investors considering to buy shares in the company. This document is not a prospectus, nor an investment advertisement, financial promotion or offer.

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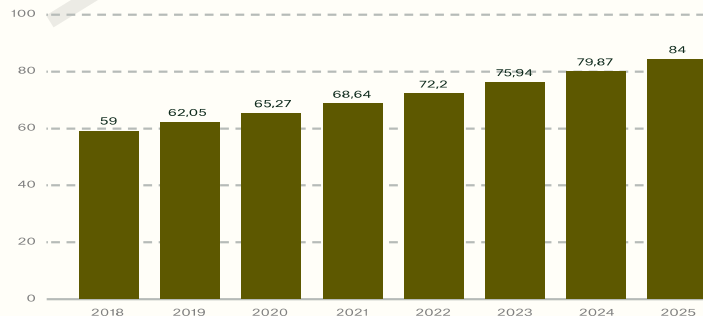
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Business Idea

Faer Isles Distillery is a new craft distillery based on the Faroe Islands in the North Atlantic Ocean producing high-quality single malt whisky and super-premium spirits.



The huge, consistent, and **rapidly growing market demand** for quality whisky makes whisky production a very interesting investment. The market for premium craft spirits has also been persistently growing for several years.

The beautiful Faroe Islands provide the **optimal environment for whisky maturation** (which accounts for 60-80% of the flavor) due to the salty, windy climate, which penetrates and flavors the whisky casks. This is further enhanced by maturing the whisky in the slatted traditional drying houses that have been used for food fermentation on the islands for centuries.

The surrounding nature provides a variety of **unique botanicals** for producing other spirits – not least the signatory ingredient: seaweed + an abundance of clean mountain surface water.



Executive Summary

After having made extensive investments, approximately 41 m. DKK (€5,5 m.), Faer Isles Distillery is now in **full operation** at the production site in Vestmanna, producing malt whisky, gin, akvavit and vodka.

The sales of newly-filled whisky **barrels secure the operational costs** for the next three years, until the first bottled whisky can be marketed.

According to our Revenue & Sales Forecast, **dividends are planned to be paid out from 2027**, once the Inaugural Release whisky enters the global market (2026) and profits from this are established in the annual report (see *Dividends page*).

This 2nd emission round aims to **raise funds** to further develop the distillery in four main areas: 1) extend the site in Kvívík (additional warehouses, greenhouse, botanical garden); 2) invest in green tech to reduce carbon footprint of production; 3) refinance loans to reduce operational cost; 4) cover sales & marketing costs to build and establish the brand in core markets.

Unique Selling Points



Location & Maturation

- *Faroe Islands in a Bottle*

- **New location** for international whisky and spirits.
- **Ideal climate** for whisky maturation: constant humid, windy and salty atmosphere with stable year-round cool temperatures.
- **Unique local natural ingredients** for spirits botanicals: The signatory ingredient is the abundant seaweed - a very sustainable product.
- Using **traditional Faroese food drying houses** (opnahjallar) for whisky maturation, maximizing the exposure to the maritime climate, creating a unique maritime flavor.
- The opnahjallar are combined warehouses for whisky barrels and greenhouses for growing environmentally sustainable local botanicals without disrupting the nature on the islands



Traditional Faroese "opnahjallur"

Food drying houses with narrow wooden slats providing maximum exposure to the salty winds for fermentation and maturation.



Status

Read more

<https://faer.io/milestones>

- **Organization**
Full team in place, supported by the Advisory Board, external nosing panel, and external consultants in e.g., flavor development.
- **Crowdfunding**
1100 Founder's Club members from 22 different countries. 637 investors from 25 countries
- **Land in Kvívik**
We own 23,500 m2 of land in the perfect spot with fantastic view over the fjords and next to an abundant stream, yet very good logistics.
- **Construction, Installation & Refurbishment**
Total refurbishment of Vestmanna production site finished. Distillery in full production. Visitor center and bar finished. Kvívik warehouses expected finished by later 2023.
- **Permits**
Permits from all relevant authorities (HSE, fire, food production, water) in place.

- **Lease**
Long-term lease agreement for production site in Vestmanna.
- **Equipment**
400L gin distillery purchased from famous German still producer Müller Brennereianlagen. Main whisky distillery equipment (1-tonne still) purchased from renowned Scottish Speyside Copperworks.
- **Production**
Test production since early 2019. Commercial production (gin and akvavit) since mid 2021. Whisky production since Q1 2023.
- **Funding**
Shares in the company were sold February-July 2021 and again June-August 2023 through a crowdfunding campaign. Together with investments of current shareholders and loans, a total of 48,5 m. DDK is raised. We now have +1,000 shareholders in 25 countries.





Grand Opening & Whisky Production Start





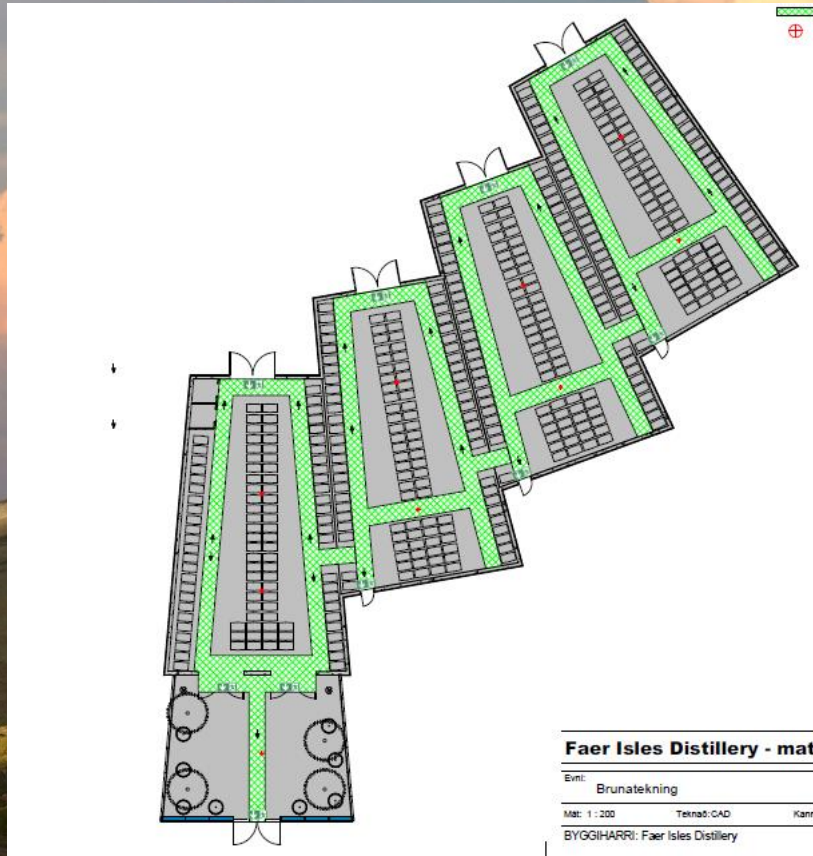
The spectacular view from the Kvívík site overlooking the fjords and nearby islands.



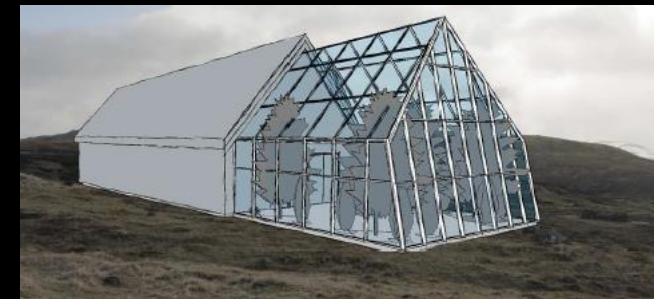
Whisky Warehouses

The warehouses for whisky maturation are under construction at the picturesque location close to the old Viking village of Kvívík on the Faroe Islands. To be finished late 2023.

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The warehouses will be built similar to the “opnahjallur” - the old Faroese traditional food drying houses with wooden slats for maximum exposure to the salty wind. The roofs and outside garden will be used to grow local herbs for gin botanicals. The warehouse gable is constructed as a greenhouse.



Whisky Warehouses

Drawings and simulation of our new warehouses, situated on the picturesque location next to the abundant stream, Breiðá.

Production

Our distilling equipment consist of 5000/3600L copper stills for whisky production and a 400L still for all other spirits.

Read more
<https://faer.io/milestones>

Whisky

We produce 1,825 LPA per week = 72,000 LPA per year. This equals 115,000 l of new make (63,5% ABV), which is approx. 600 barrels a year. This results in 158,000 l of 46% whisky (when vatted down from cask strength), which equals approx. 317,000 (50 cl) bottles a year,

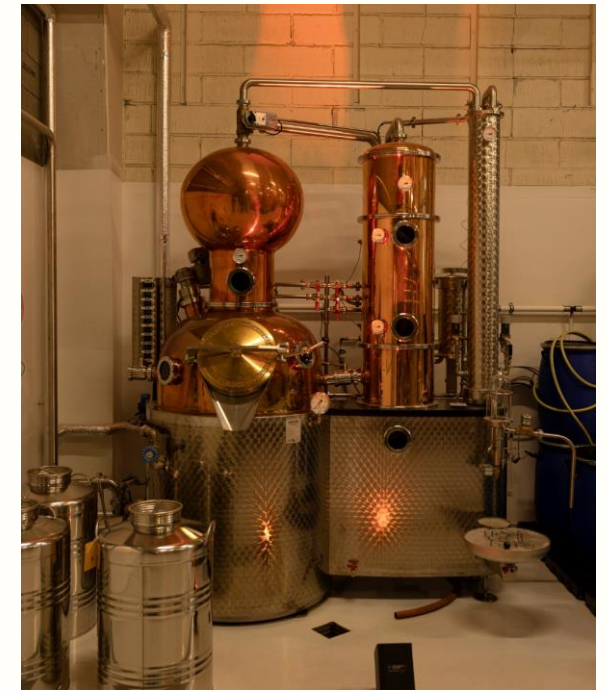
Max annual production capacity with our 1-ton distillery is 400,000 LPA.



Other Spirits

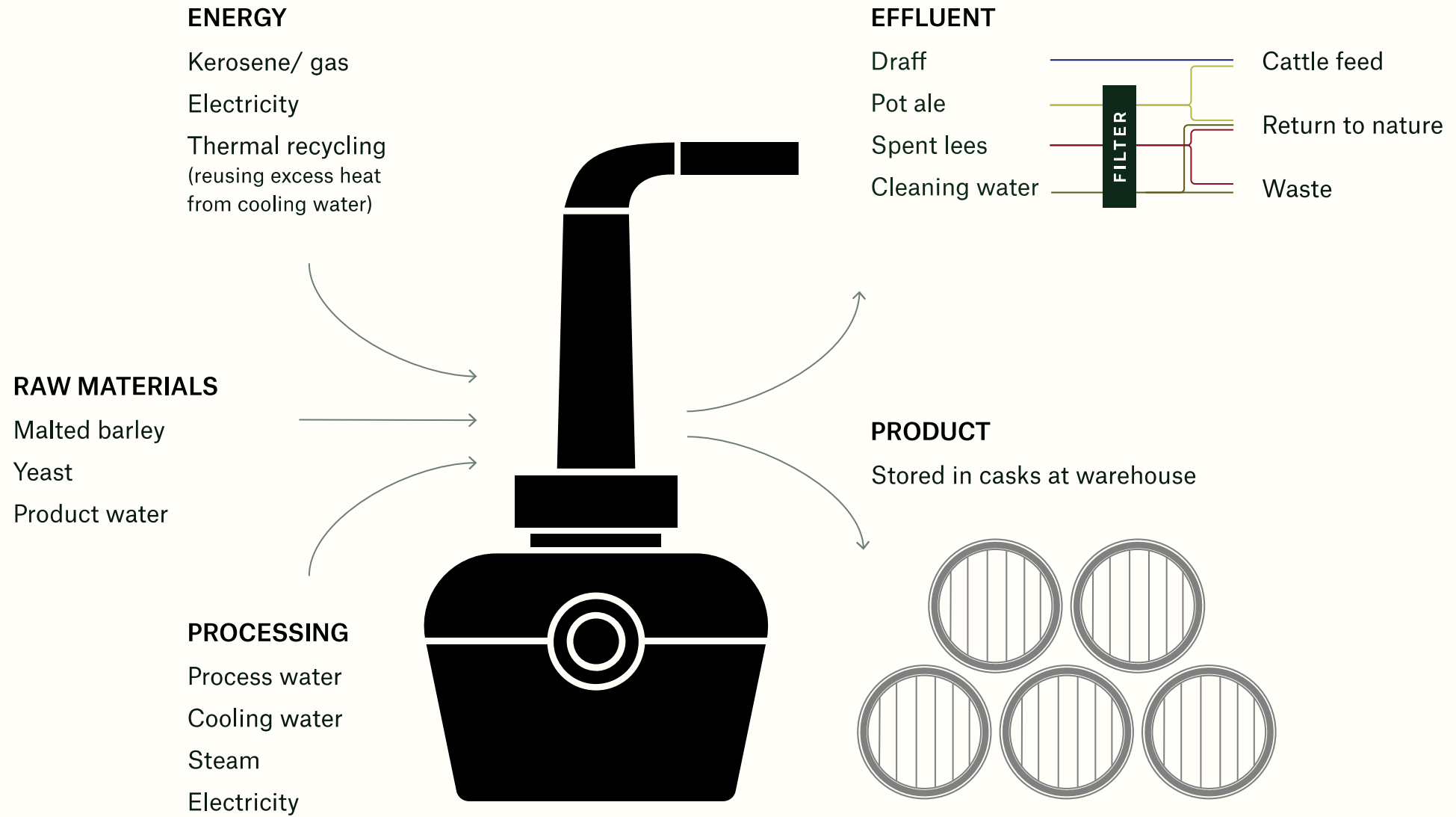
The annual max output capacity of our smaller still is 400,000 l (43%).

The total capacity of the still ensures that we can handle future demand, even if this grows significantly.



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Whisky Production Process Diagram



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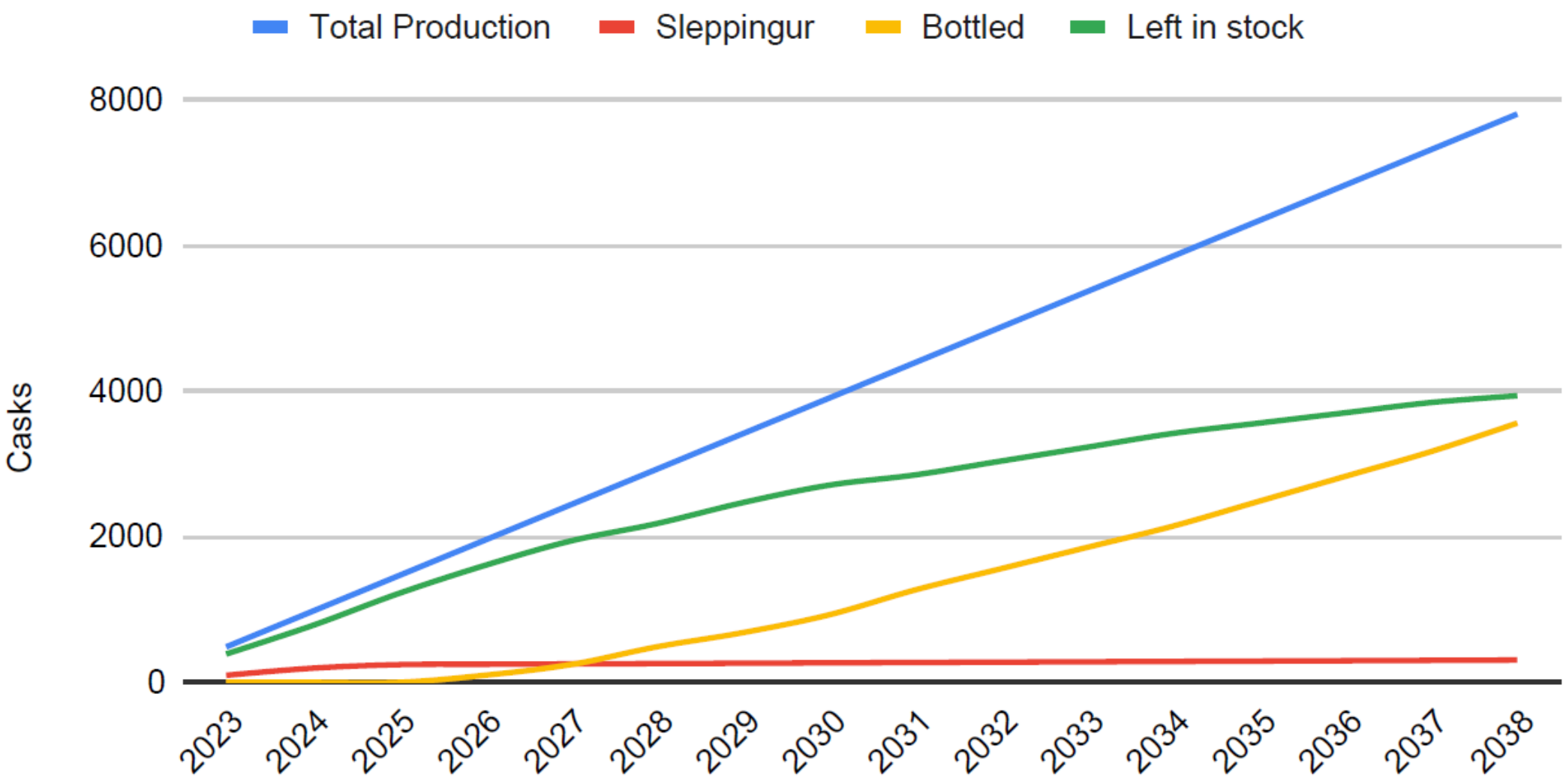
Developing Flavours





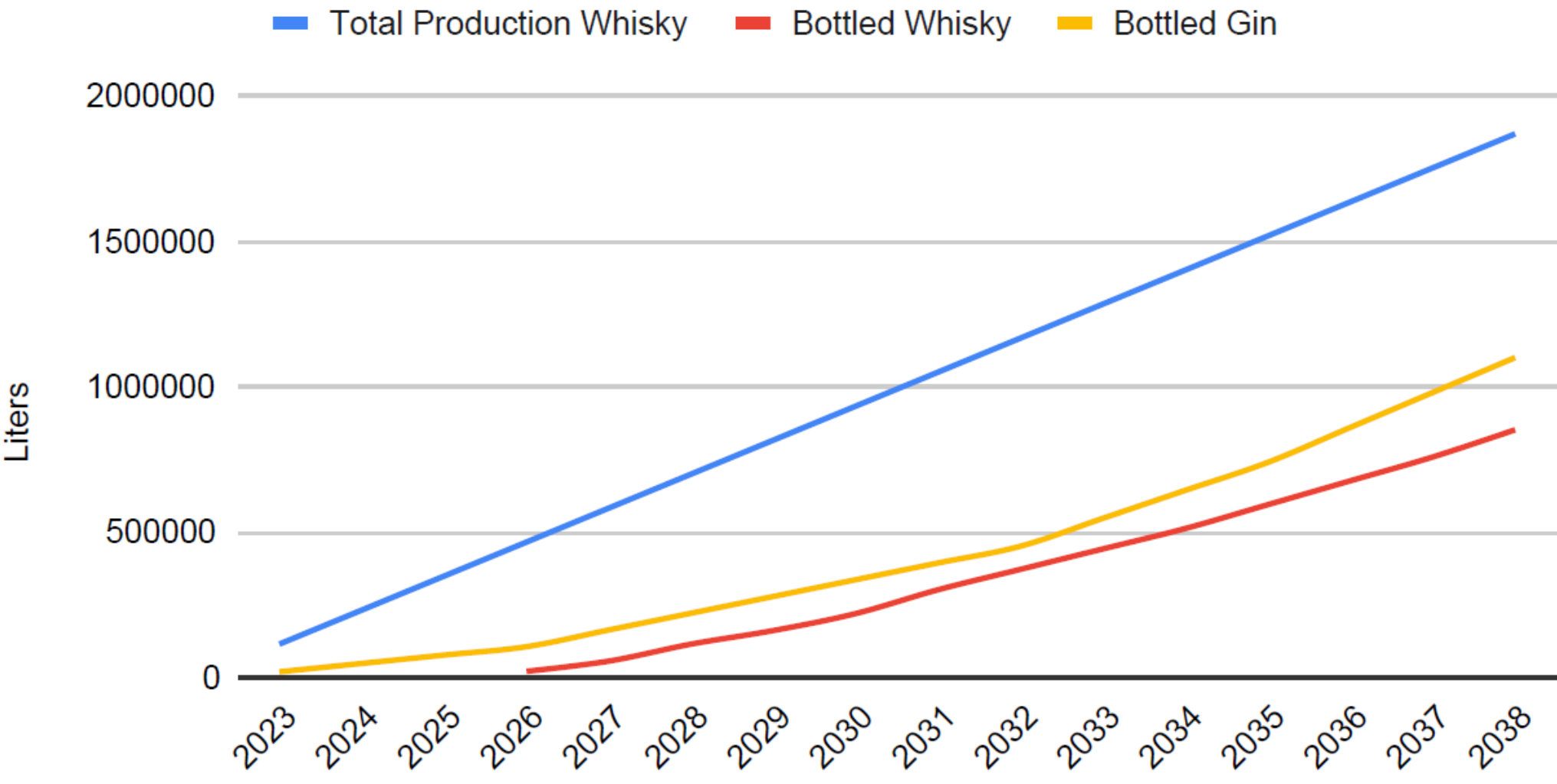
Product Development with
the Internal Nosing Team

American Standard Barrels - 200L



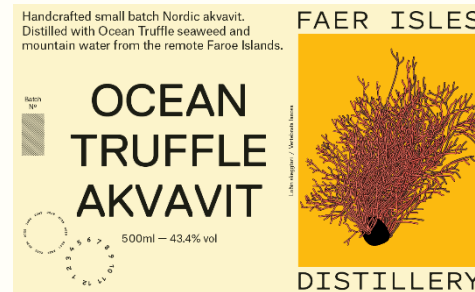
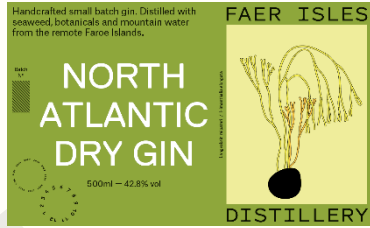
Production Projections Whisky Forecast of whisky inventory growth in number of casks minus the casks used for sales.

Production Volume - Whisky @ 46% - Gin @ 42,8%



Production Projections
Whisky & Gin

Brand



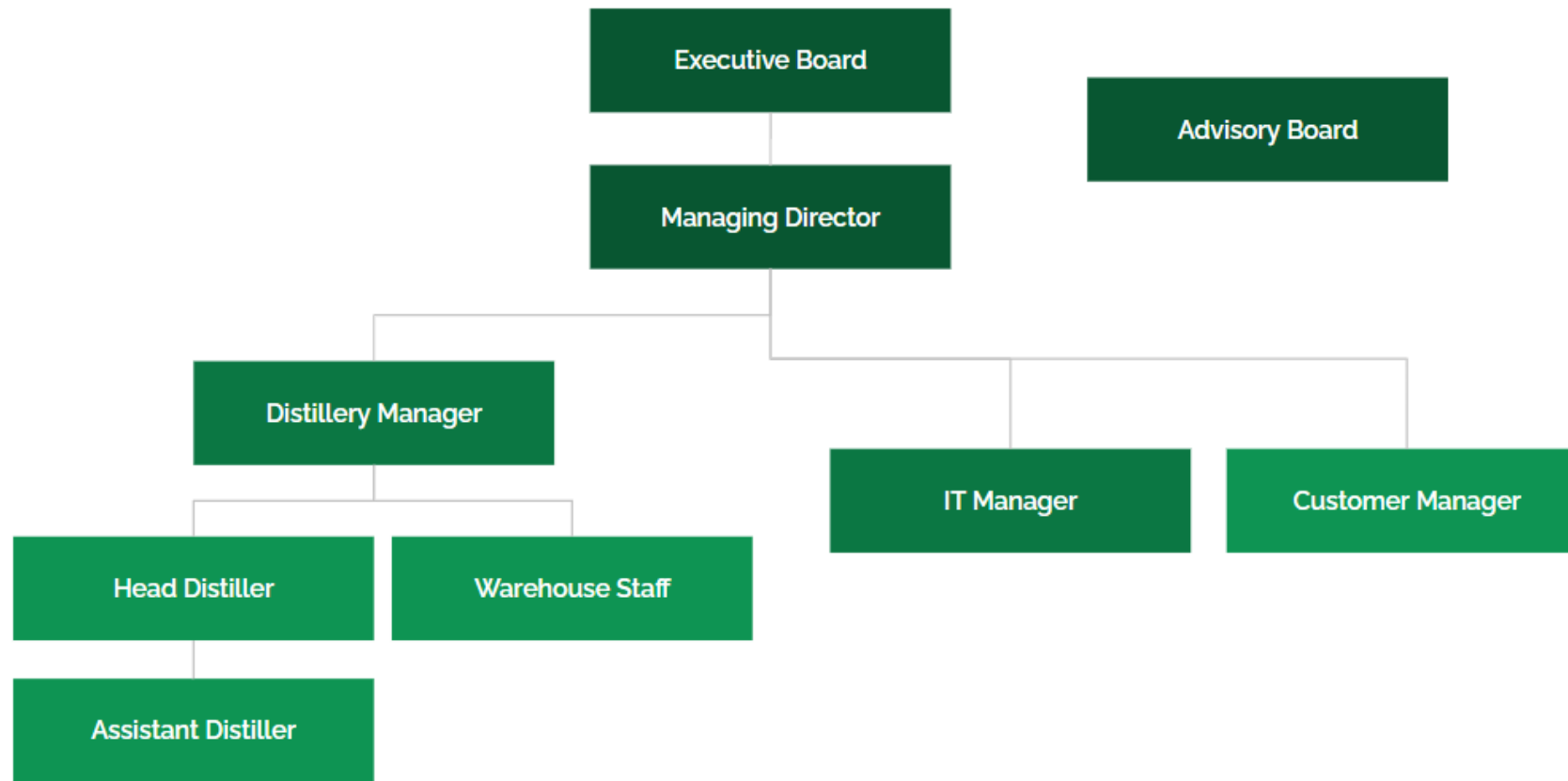
Brand building and brand positioning, using the USPs

- Faroese nature (the extreme/beautiful environment)
- Climate (humidity, salt, wind)
- Maturation (using the traditional Faroese drying houses "opnahjallur")
- Unique local botanicals – particularly seaweed
- Quality

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Organization Chart - Faer Isles Distillery 2023



Executive Board

Heini Zachariassen, Chairman

Christian D. Grahm

Bogi K. Mouritsen

Dánial Hoydal

Organization Chart

The Core Team



Bogi Karbech Mouritsen

Serial entrepreneur with +25 years of experience as an IT consultant.

[Linkedin](#)



Dánial Hoydal

Serial entrepreneur with +20 years of experience as marketing director and consultant.

[Linkedin](#)



Christian Didriksen Grahn

Serial entrepreneur with +30 years of experience in management, finance and consultancy. CEO of [Keel Solution](#).

[Linkedin](#)



Bjarni Lamhauge

Experienced engineer and project manager with extensive knowledge about construction, distillation, and brewing.

[Linkedin](#)



Bjarni Johansen

Senior IT supporter and infrastructure engineer with 25+ years experience with IT.

[Linkedin](#)

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Advisory Board

A team of people with deep knowledge of spirits production, quality assurance, financing, and sales & marketing within the alcoholic beverage industry.



Julia Nourney

Germany

Independent Spirits Consultant with 20+ years of experience.

[Linkedin](#)



Michael Fraser

Scotland

Business Development Manager at several distilleries and breweries.

[Linkedin](#)



Heini Zachariassen

USA

Founder and board member of Vivino, the world's largest online wine marketplace.

[Linkedin](#)



Alexandre Sakon

France

Owner/Operator at ASC Barrels. Creator of NEOC® Barrel Management.

[Linkedin](#)



Julia Nourney

Spirit Flavour Consultant- Head of sensory team

Renowned international whisky and gin expert, spirits consultant, and contract blender with 20+ years of experience in helping distilleries to improve their quality and develop new products.

[Linkedin](#)



John Wilcox

Technical Consultant - production

Worked as Head Distiller and consultant at multiple whisky distilleries and breweries in USA and Ireland. Currently Head Distiller at [Blackwater Distillery](#).

[Linkedin](#)

Main Advisors



Gordon Steele

Whisky Flavour Consultant

Keeper of the Quaich and professor in Brewing and Distilling at Heriot Watt University; a long-time consultant for Scotch whisky companies on flavor and quality.

[More](#)



Sámal Ímundarson

Distillery and warehouse construction

Construction architect with +25 years of experience.

[Linkedin](#)



Prof. Scott Allen (CEng FICHEM)

Engineering Design Consultant - distillery build-up and production

Allen Associates are the top consultants for process engineering and distillery design within the spirits industry.

www.allenhpe.co.uk



Strive to be Sustainable

Distilling

- Use the newest technology that has optimal energy consumption, mainly due to the use of stainless steel and insulation.
- Use electricity, heat pumps and hot water recycling as alternative to fossil fuels wherever possible.
- 40% of all electricity production in the Faroe Islands comes from renewable energy sources. It is expected to be 100% renewable by 2030.

Reuse of all waste materials

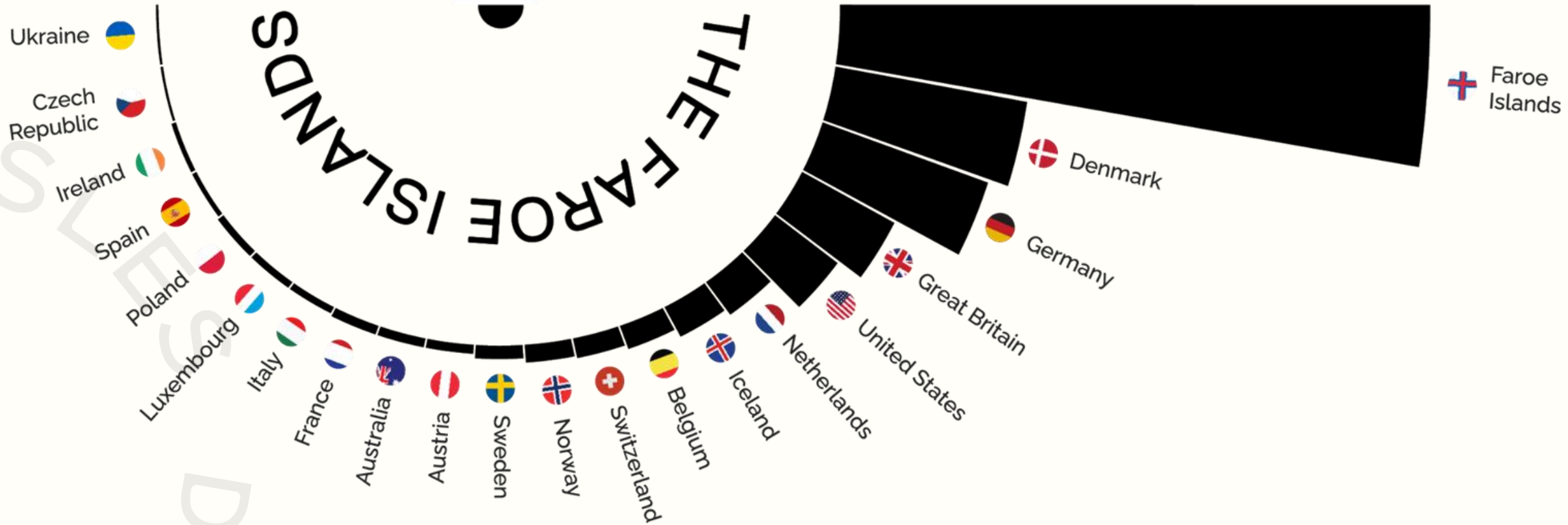
- All the draff (spent grain) and spent lees from our whisky production will be dried, treated and delivered to the local dairy cooperative MBM to be used as animal feed.
- The biogas plant FÖRKA has agreed to take off our pot ale to transform into biofuel for heating.

Use of local produce and raw material

- We use Faroese plants for gin botanicals. To protect fragile ecosystems, the plants are not foraged. Instead, seeds of local plants (e.g. Angelica, juniper and nettles) are picked for cultivation in our green house and garden.
- Local farmers also provide botanicals such as Faroese rhubarbs.
- Our signatory gin ingredient, seaweed, has been labelled a super-sustainable ingredient, since it doesn't deplete soil, doesn't need fresh water, fertilisers etc. It absorbs CO2 and releases oxygen. It is fast growing and nutrient dense. We cooperate with the seaweed Ph.D., Agnes Mols Mortensen, and her company Tari.

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Sales & Marketing



The countries our
Founders' Club
members are from

Market Situation

(Global Whisky Market)

The supply of single malt whisky is not keeping pace with growing demand. Premium single malt whisky has been experiencing **steady growth in demand and popularity** over the last many years, with consumers showing a preference for higher-end and more exclusive whiskies.

According to a report by Allied Market Research, the global premium whisky market was valued at \$3,305.0 million in 2019 and is projected to reach **\$8,135.0 million by 2027**, growing at a CAGR of 11.3% from 2020 to 2027.

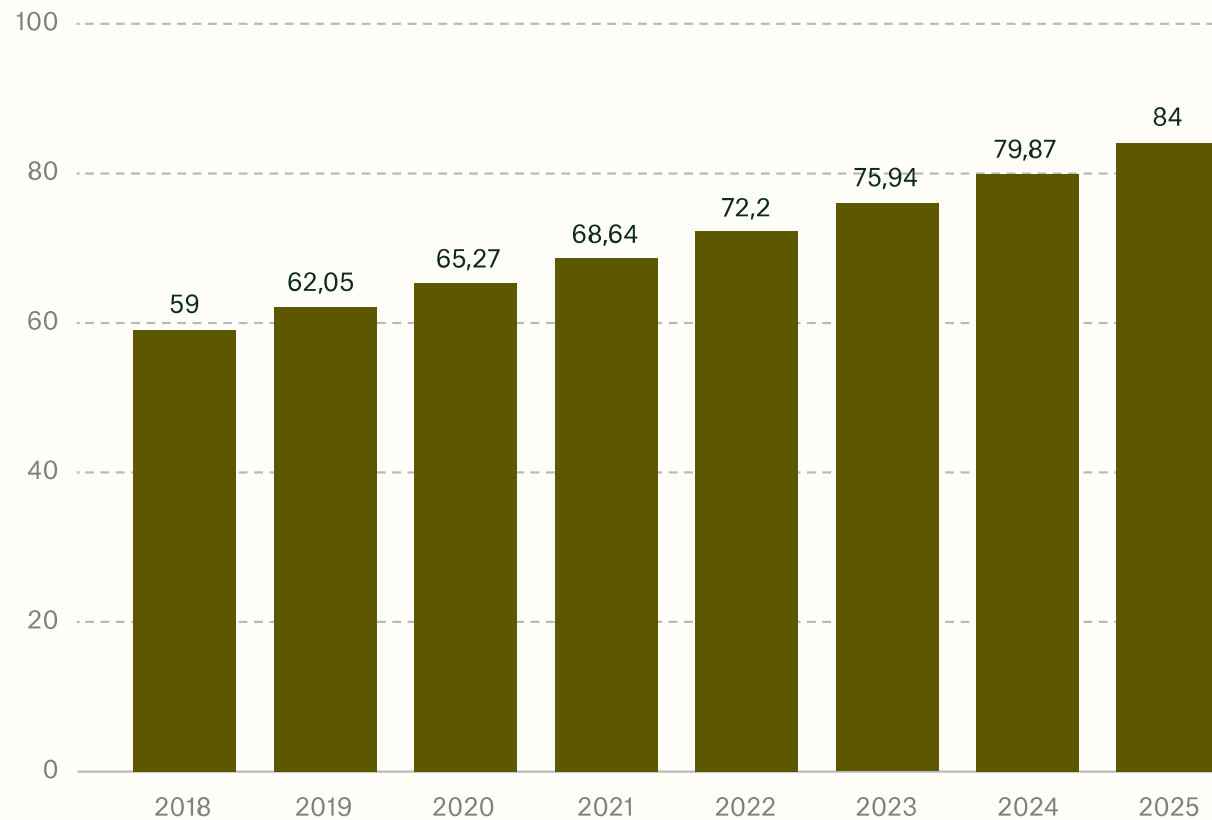
In terms of regional demand, the **Asia-Pacific region is expected to be a key driver** of growth in the premium single malt whisky market, as consumers in countries such as China, Japan, and India increasingly develop a taste for high-end whisk

Premium and super-premium spirits are virtually **recession-proof**. In hard times, people drink less but better. During the financial crisis (2008-2015), Britain's overall consumption of spirits fell 3.3%, but sales of expensive single malt whisky went up by 5.5% (Bruning, 2015).

No craft whisky startups established within the last 15 years have gone out of business yet.

IPSOS: the global trend to premiumisation means that the **growth in market value was outstripping volume**, with a 10% growth, and that whisky and cognac are the key drivers of growth in the premium category worldwide, growth which shows no signs of abating.

Size of the Whisky Market Worldwide from 2018 to 2025



(in billion US dollars)

Source: Statista

Market Situation

(Global Whisky Market cont.)

In 2019, Scotch **whisky export reached record levels** both in volume and value. The Scotch Whisky Association, citing the UK HM Revenue & Customs (HMRC) data, announced that Scotch whisky export reached £4.91 billion in 2019, which was an increase of 4.4% over 2018. Revenue in the global whisky segment is projected to reach US\$ 87bn in 2020. The market is expected to grow annually by 6.9% (CAGR 2020-2025, Statista.com).

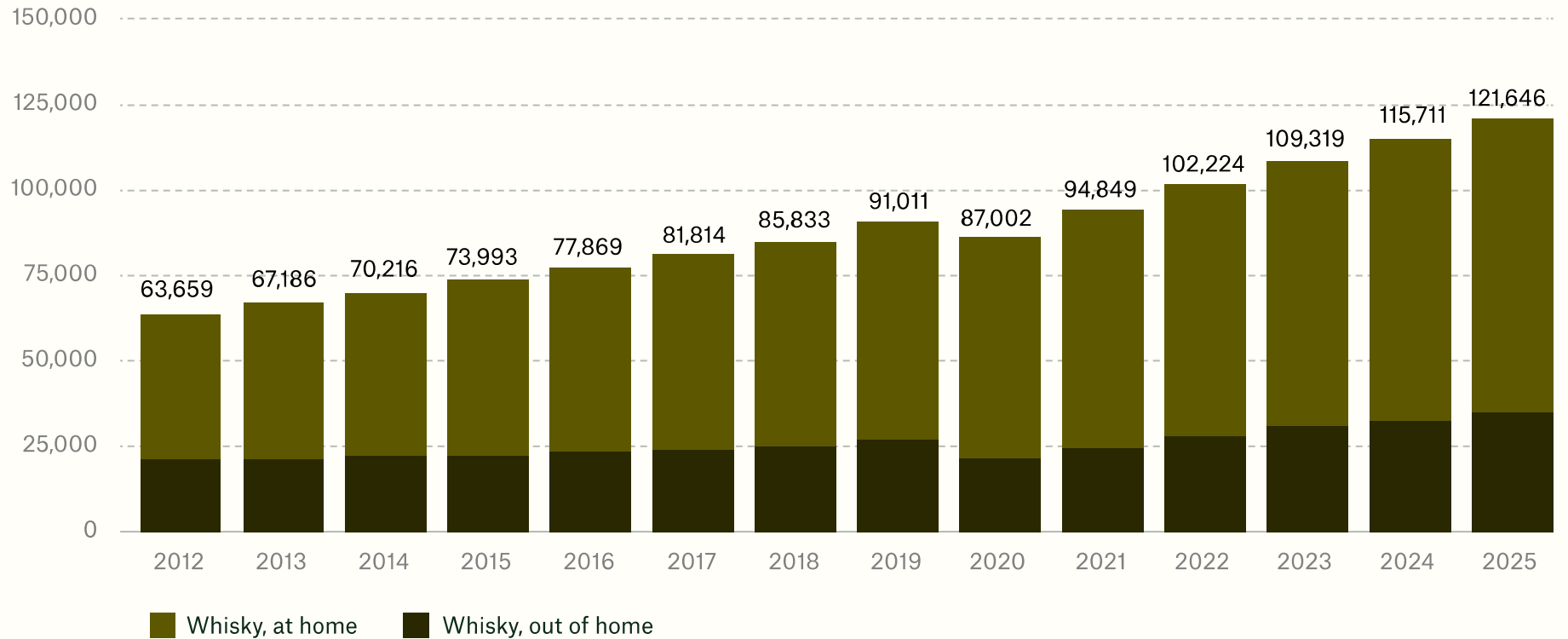
The **global demand for whisky has grown so fast** that the industry is seriously worried about the possibility of failing to meet the demand. This is why you see massive investments in expanding capacity by virtually all the big whisky brands at the same time as new distilleries are created.

At the same time, the **demand for particularly whisky from startup craft distilleries** is very high, since the market constantly seems to crave new and different products. Craft distillery sales in the USA are at around \$450 million per year.

Whisky is one the most profitable investment class of alternative assets. For many years, rates of return on investment in whisky have been very high, **beating other alternative investments**, such as rare coins, wine, art and watches.

The uniqueness of investments in whisky (casks and quality single malts) is that they are **independent of financial markets**, so even the possibility of an economic crisis does not affect them. Steadily growing demand, both for blended and single malts, combined with a limited supply has a great impact on market stability (Stillnovisti).

Revenue of the Whisky Market



(In million US dollars)

Adjusted to impact of COVID-19

Source: Statista

Product Range



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We will release 80 casks in 2023 through our Sleppingur programme

No two casks are the same. Even whisky on sister casks of the same type, filled on the same day, and stored next to each other in the same warehouse will develop differently due to the complex chemistry of oak barrel maturation and environmental factors. This is what makes single cask whisky a sought-after treat by connoisseurs.

The first 80 casks were sold quickly via our website, so an additional 40 were released. We have a waiting list for the 2024 release.

Promotion

In addition to sales of existing products, early **sales of newly-filled whisky casks** are an important source of cash generation during 2023-2025, while we wait for the first whisky to mature and become ready for bottling. There is a big potential in this, as the established distilleries lately have stopped selling casks, since they want to sell bottled whisky under their own brand. We put 80 casks for sales and without any international marketing, they were soon sold out, after we notified current shareholders and members of our Founders' Club. Selling via our own website increases profitability.

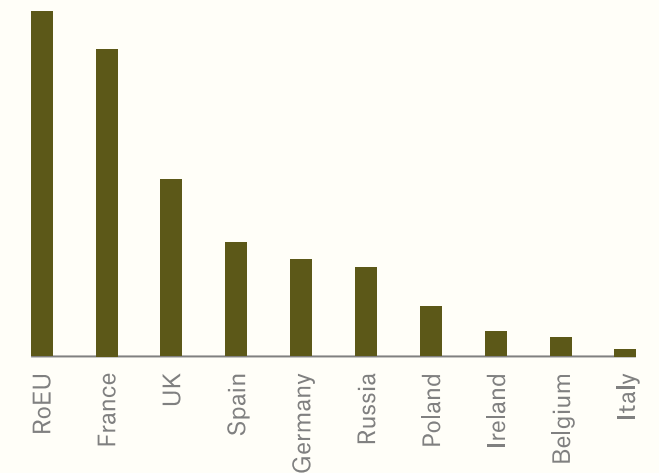
All the first products (gin, akvavit and vodka) have been entered into the top international **spirits competitions** and have won medals, which help validate the quality of the products. Once young malt and whisky is ready, product samples will be sent to top influencers, whisky experts, and spirits publications for evaluation and coverage.

A **product launch** will be made in cooperation with a PR agency specializing in the drinks industry, once the Inaugural Release is approaching. Isle of Raasay sold out all of their Inaugural Release (almost 9,000 bottles) within weeks, Isle of Harris sold out their 32,000 first edition bottles within the first day, and Dornoch Distillery had to create a ballot for interested buyers, since the interest - even before the release - was overwhelming.



Scotch Whisky: Top twenty export destinations 2013

Source: www.gminsights.com



Europe Whisky Market, by Country, 2025

Import & Export Quantities

Source: [Global Market Insights](#)

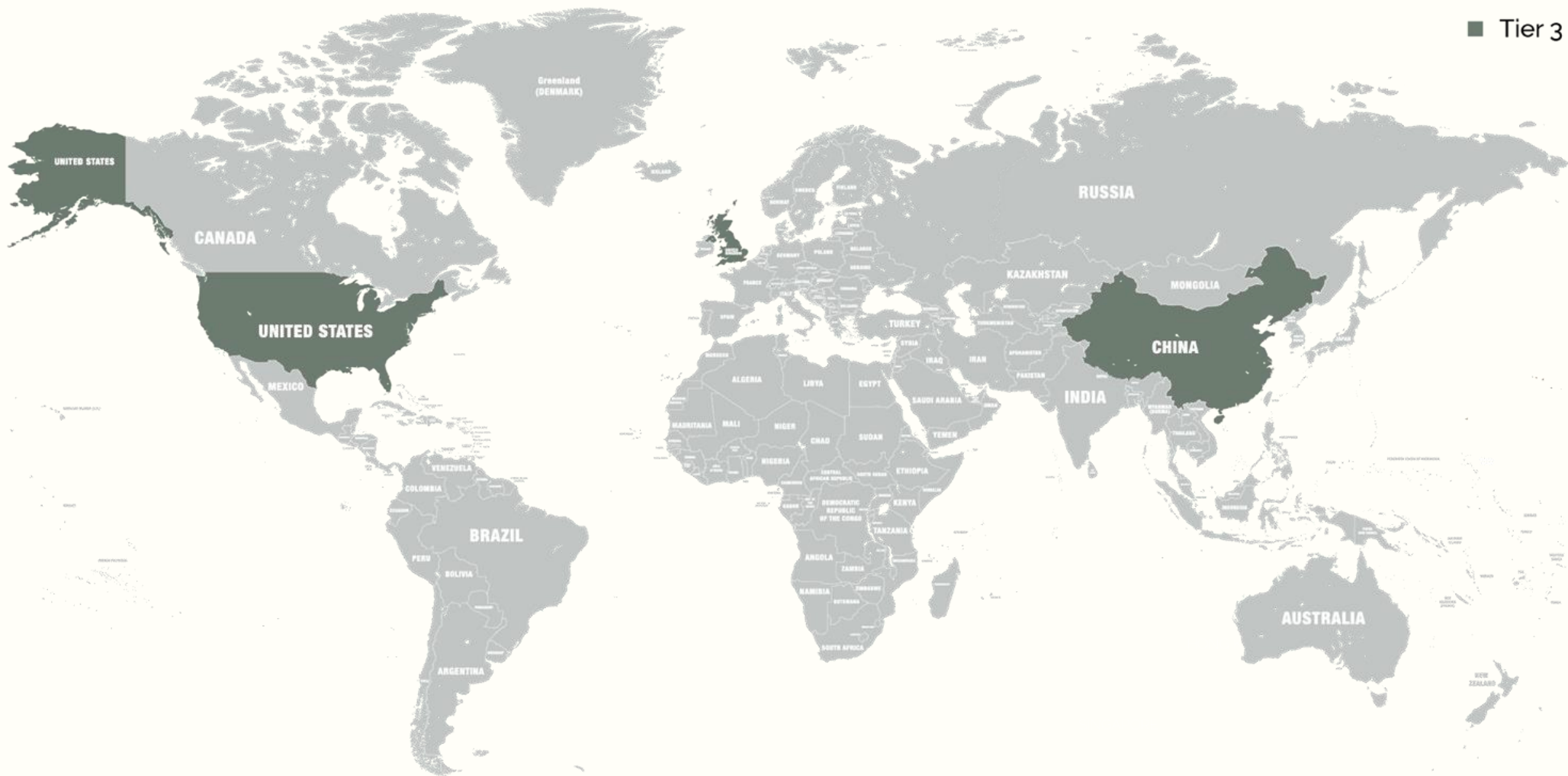
TOTAL MARKET SIZE (LITERS)	WHISKY	Expected entry to market	GIN	Expected entry to market
Germany	20,876,395	2026	14,847,105	2023
France	12,548,095	2026	7,174,052	2024
Spain	8,816,945	2026	5,634,517	2024
Sweden	2,411,769	2026	1,632,834	2023
Finland	1,096,900	2026	388,055	2023
Denmark	943,788	2026	206,324	2022
Norway	94,405	2026	350,633	2023
Faroe Islands	13,611	2026	23,357	2021



Market Volumes in Target Markets

(Western Europe)

■ Tier 3



Market Tier 3

When proof of concept in tiers 1 and 2 is obtained Faer will establish a position in tier 3 markets. These markets are huge. Although the UK has a large home production, it is also by far the biggest European importer of whisky and gin.

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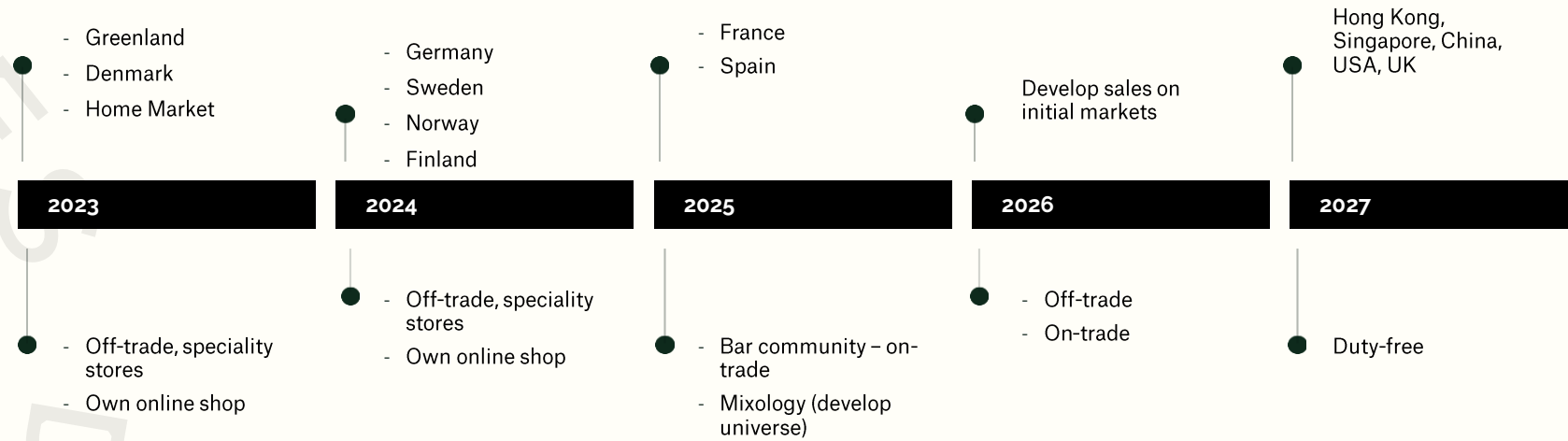
Sales Channels

Due to the rapid fall (caused by Corona) of the on-trade market, for the first years of sales and marketing we will focus on off-trade (independent retailers, speciality stores) through selected distributors. Even before Corona, 70% of global whisky sales were off-trade. Our sales channels will be:

1. Off-trade: Independent specialists and outlets
2. On-trade
3. Online sales via own branded webshop (cooperation with Tipple)

We are in the process of establishing agreements with selected distributors and agents.

MARKETS



SALES CHANNELS

Timeline

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Financial Overview & Valuation

Total assets	30,522,228 DKK
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Share capital	618,360 DKK
Share premium	12,463,856 DDK
Revaluation reserve	246,000 DKK
Retained earnings	-1,376,971 DKK

Shareholders' equity	11.951,245 DKK
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Net current assets	4,144,780 DKK
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ASSETS

Current Assets

Inventory	1,635,705 DKK
Accounts receivables	205,361 DKK
VAT owed to company	1,352,379 DKK
Cash at bank	951,335 DKK
TOTAL	4,144,780 DKK

Non-current Assets

Tangible assets	26,337,448 DKK
Financial assets / investments	40,000 DDK
TOTAL	26,377,448 DKK

LIABILITIES

Liabilities

Equity	11,951,245 DDK
Debt to financial institutions	15,282.196 DKK
Accounts payables	2,364,932 DKK
Other payables	659,725 DKK
Deferred income	264,125 DKK
Taxes payable	0 DKK
VAT owed to tax authority	0 DKK
TOTAL	30,522,228 DKK

Per 31. December 2022 (end of fiscal year)

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Description of Assets

Land and buildings

- 23,500 m² of land next to the village of Kvívík, Faroe Islands, close main road to capitol, main shipping harbour, and airport. Isolated in picturesque nature with great view but close to village with utilities supply.
- Long-term lease agreement for 7200 m² production site, including bar and visitor centre in nearby village of Vestmanna, which has been refurbished and customized for 3 mio DKK.
- Design and technical specifications for buildings in Kvívík.

Production and Processes

- 400L gin distillery purchased from famous German stills producer Müller Brennereianlagen.
- Fully operational whisky distillery purchased from renowned Scottish Speyside Copperworks, designed and implemented under the project management of Allen Associates
- Operating permits from all relevant regulatory bodies (food production, distilling, utilities, fire).
- Agreement with a local dairy farmer collecting our draff for animal feed and the biogas plant FÖRKA is about waste material (pot ale).

Other

- Intangible assets: brand, trademark, website and other sales and marketing materials, external market research and analysis, customer/member base, social media pages (including followers and content) lists of whisky clubs and publications, product testing for 3 years, recipes, received consulting, architectural simulations, market network, process diagrams and other organizational material, goodwill etc. that has been built up during the last 8 years.

Obtained Funding

(Cost to Build/Replacement Cost)

Initial Investment (2017-2021)

7,5 mio. DKK	Covered by founders
1,8 mio. DKK	Reward-based crowdfunding (Founders' Club)
6,9 mio. DKK	Equity-based crowdfunding (B-shares)

2. Round (2022)

12 mio. DKK	Danish Growth Fund - (loan)
4,2 mio. DKK	Betri Bank – (loan)
6,2 mio. DKK	A-Investors
1,5 mio. DKK	Sales of own shares to existing B-shareholders

3. Round (2023)

1,5 mio. DKK	A-Investors
5,9 mio. DKK	Equity-based crowdfunding (B-shares)

Total: 48,5 mio. DKK

This represents the actual Cost to Build/Replacement Cost of the investment so far.

	Total	% of rev	January	February	March	April	May	June	July	August	September	October	November	December
Revenue.....	9,602,488	100.0%	2,229,596	1,639,596	1,059,596	1,090,186	795,186	800,186	814,517	224,517	219,517	237,500	237,500	254,592
Cogs.....	1,591,555	16.6%	363,756	268,235	172,714	179,688	131,928	131,928	134,699	39,178	39,178	42,745	42,745	44,762
Gross profit	8,010,932	83.4%	1,865,840	1,371,361	886,882	910,498	663,258	668,258	679,818	185,339	180,339	194,754	194,754	209,830
Staff related expenses.....	2,768,890	28.8%	230,741	230,741	230,741	230,741	230,741	230,741	230,741	230,741	230,741	230,741	230,741	230,741
Housing expenses.....	466,200	4.9%	38,850	38,850	38,850	38,850	38,850	38,850	38,850	38,850	38,850	38,850	38,850	38,850
Transportation expenses.....	43,500	0.5%	5,000	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500
IT, office equipment and software.....	54,240	0.6%	4,520	4,520	4,520	4,520	4,520	4,520	4,520	4,520	4,520	4,520	4,520	4,520
Factory machinery.....	106,632	1.1%	8,886	8,886	8,886	8,886	8,886	8,886	8,886	8,886	8,886	8,886	8,886	8,886
Travel expenses.....	157,800	1.6%	13,150	13,150	13,150	13,150	13,150	13,150	13,150	13,150	13,150	13,150	13,150	13,150
Marketing expenses.....	144,037	1.5%	12,003	12,003	12,003	12,003	12,003	12,003	12,003	12,003	12,003	12,003	12,003	12,003
Sales & distribution expenses.....	144,037	1.5%	12,003	12,003	12,003	12,003	12,003	12,003	12,003	12,003	12,003	12,003	12,003	12,003
Professional services.....	165,000	1.7%	27,500	12,500	12,500	12,500	12,500	12,500	12,500	12,500	12,500	12,500	12,500	12,500
Other operational expenses.....	154,320	1.6%	12,860	12,860	12,860	12,860	12,860	12,860	12,860	12,860	12,860	12,860	12,860	12,860
Samtals annar kostnaður	4,204,656	43.8%	365,513	349,013	349,013	349,013	349,013	349,013	349,013	349,013	349,013	349,013	349,013	349,013
EBITDA	3,806,276	39.6%	1,500,327	1,022,348	537,869	561,485	314,245	319,245	330,805	-163,674	-168,674	-154,259	-154,259	-139,183
Depreciation.....	1,046,400	10.9%												
EBIT	2,759,876	28.7%												
Finance costs.....	-1,390,742	-14.5%												
Taxes.....	-240,684	-2.5%												
Profit/-loss	1,128,450	11.8%												

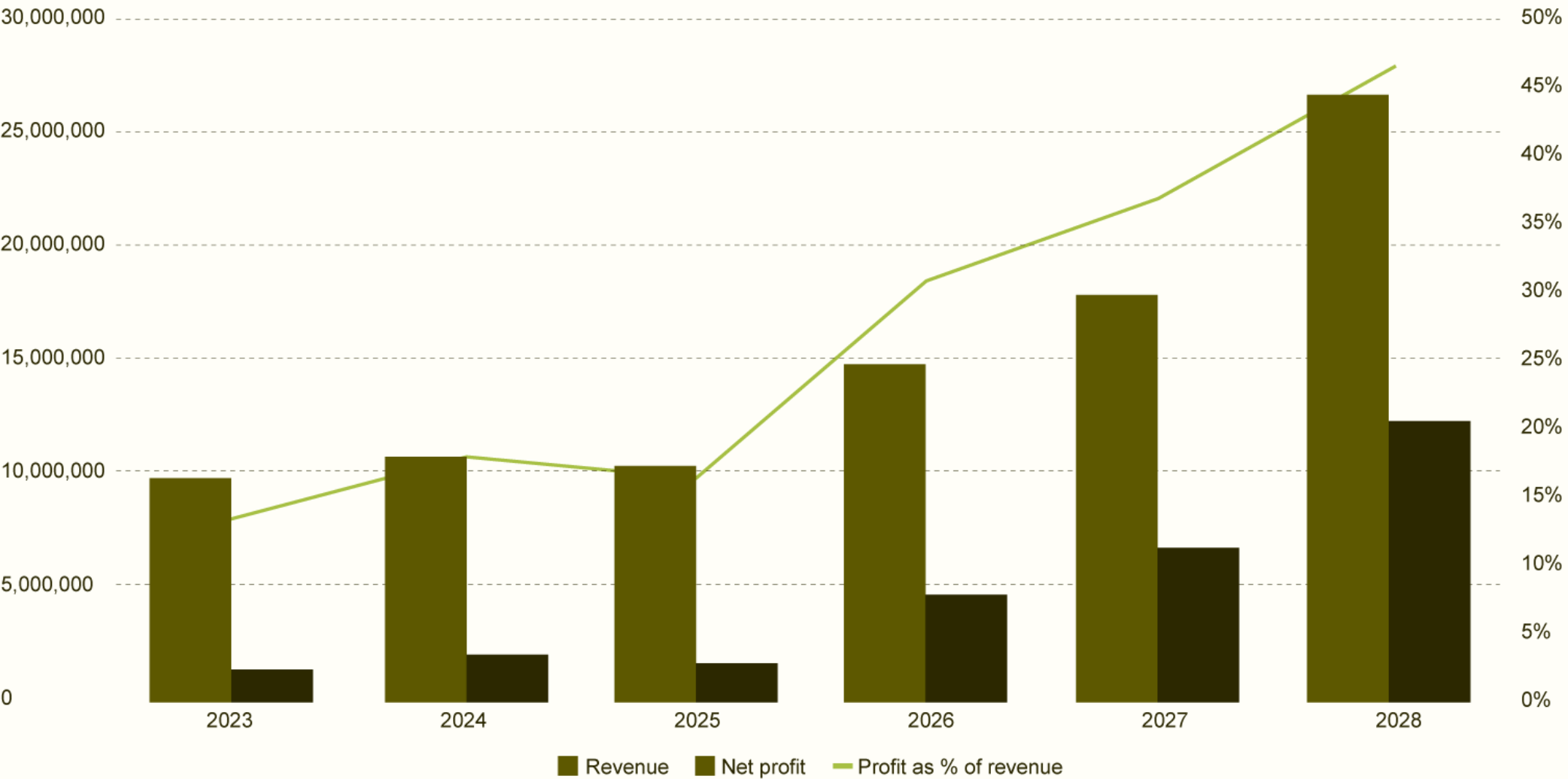


Budget 2023

		Total	% of rev	January	February	March	April	May	June	July	August	September	October	November	December
Revenue.....		10,973,267	100.0%	2,312,429	1,739,172	1,190,110	1,207,741	901,579	922,048	929,024	344,605	347,339	353,364	353,364	372,494
Cogs.....		1,903,460	17.3%	382,763	291,739	202,260	206,246	155,488	158,509	160,696	66,674	68,184	69,637	69,637	71,627
Gross profit		9,069,807	82.7%	1,929,665	1,447,432	987,849	1,001,494	746,091	763,539	768,328	277,931	279,155	283,727	283,727	300,868
Staff related expenses.....		2,850,120	26.0%	237,510	237,510	237,510	237,510	237,510	237,510	237,510	237,510	237,510	237,510	237,510	237,510
Housing expenses.....		466,200	4.2%	38,850	38,850	38,850	38,850	38,850	38,850	38,850	38,850	38,850	38,850	38,850	38,850
Transportation expenses.....		43,500	0.4%	5,000	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500
IT, office equipment and software.....		54,240	0.5%	4,520	4,520	4,520	4,520	4,520	4,520	4,520	4,520	4,520	4,520	4,520	4,520
Factory machinery.....		106,632	1.0%	8,886	8,886	8,886	8,886	8,886	8,886	8,886	8,886	8,886	8,886	8,886	8,886
Travel expenses.....		157,800	1.4%	13,150	13,150	13,150	13,150	13,150	13,150	13,150	13,150	13,150	13,150	13,150	13,150
Marketing expenses.....		164,599	1.5%	13,717	13,717	13,717	13,717	13,717	13,717	13,717	13,717	13,717	13,717	13,717	13,717
Sales & distribution expenses.....		164,599	1.5%	13,717	13,717	13,717	13,717	13,717	13,717	13,717	13,717	13,717	13,717	13,717	13,717
Professional services.....		165,000	1.5%	27,500	12,500	12,500	12,500	12,500	12,500	12,500	12,500	12,500	12,500	12,500	12,500
Other operational expenses.....		154,320	1.4%	12,860	12,860	12,860	12,860	12,860	12,860	12,860	12,860	12,860	12,860	12,860	12,860
Samtals annar kostnaður		4,327,010	39.4%	375,709	359,209	359,209	359,209	359,209	359,209	359,209	359,209	359,209	359,209	359,209	359,209
EBITDA		4,742,797	43.2%	1,553,956	1,088,223	628,640	642,285	386,882	404,330	409,119	-81,278	-80,054	-75,482	-75,482	-58,342
Depreciation.....		1,046,400	9.5%												
EBIT		3,696,397	33.7%												
Finance costs.....		-1,462,902	-13.3%												
Taxes.....		-402,029	-3.7%												
Profit/-loss		1,831,466	16.7%												



Budget 2024



Revenue and Profit Forecast

All numbers are in DKK

FAER ISLES
DISTILLERY

	FY 2023	FY 2024	FY 2025	FY 2026	FY 2027	FY 2028
Cash from operating facilities	6,206,561	6,904,025	6,248,433	10,608,535	12,964,285	21,391,206
Cash from investment activities	-15,000,000	0	0	0	0	0
Cash from financing activities	12,879,258	-3,285,401	-3,147,674	-3,013,674	-2,879,674	-2,747,933
Free Cash Flows	4,085,126	3,618,624	3,100,759	7,594,861	10,084,611	18,643,273
Present value of Free Cash Flows	4,085,126	3,245,403	2,494,125	5,478,923	6,524,687	191,092,376
Terminal value after FY 2027					110,884,036	
Total present value	4,085,819	3,245,403	2,494,125	5,478,923	117,408,723	
Net Present Value	132,712,993					

Financial KPIs

Yield: **27.8%**

Perpetual growth after FY 2028: **2%**

Based on these projections, the investment is likely to grow more than 10-fold over the next five years.

Net Present Value

The yield presented is the same as in the first round of equity-based crowdfunding share emission (2021). At that time, the Net Present Value was zero. Now, using the same yield, we estimate that the Net Present Value is 35 million higher, meaning that the company can now create more value over the next five years than it could five years ago.

All numbers are in DKK

Planned Green Investments – using raised funds from emission

- Isolation of all steam and hot water piping
- Heat exchangers to reuse all hot water from production
- Heat pump for heating visitor center, office and storage in Vestmanna
- Greenhouse and botanical garden in Kvívík to grow our own botanicals
- High Temperature Thermal Energy Storage (HTTES). Develop thermal battery based on local basalt
- Green solution for cleaning production tanks with no polluting waste
- New bottle and packaging design to reduce weight and carbon footprint
- Increase production to maximize the reuse of heat

Dividends

First year of dividend is expected to be from results of the fiscal year 2026.

By 2028, the accumulated profit is expected to be 28m DKK. For the following years, dividends are projected to be 50% of the profit.

The other 50% of the dividends will be used for new investment.

Formal info about the Company

Faer Isles Distillery P/F (Ltd)
Fjarðarvegur 3
FO-350 Vestmanna
Faroe Islands
VAT No: FO00644986
Company Reg. No: 7321

Faer Isles Distillery P/F is registered as a "Partafelag" (limited liability company) on the Faroe Islands under Faroese law and was established with the initial capital of 500,000 DKK.

The ownership percentage of the current major shareholders (by 1st May 2023), represents their voting rights in the company.

Major Shareholders (A-shares)

Cortexco Aps Danish company registration no. 39105284	29.9%
BKM-Holding ÍVF Faroese company registration no. 6889	21.3%
Kombikk Spf Faroese company registration no. 5395	15.3%
3B Holding Bryggen Aps Danish company registration no. 41539305	5.2%
Z-Holding II Aps Danish company registration no. 41957700	13.7%
FAER ÍVF Faroese company registration no. 7565	5.7%

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Contact



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